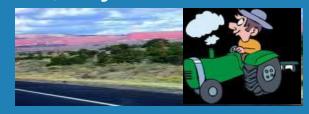
# Office of Rural Health Policy 101 ORHP Goes Cross Country...

#### **Grants Technical Assistance Workshop**

Lakisha Smith, MPH Nisha Patel, MA, CHES

U.S. Department of Health & Human Services (HHS)
Health Resources & Services Administration (HRSA)
Office of Rural Health Policy (ORHP)
July 10<sup>th</sup>, 2008





#### **Overview of Presentation**

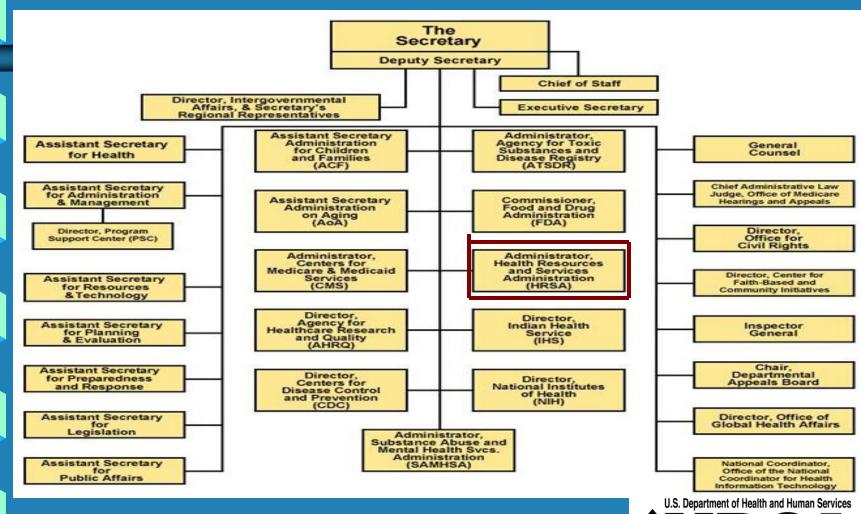
- ORHP Role
- HHS, HRSA, and ORHP Priorities
- Rural Health Policy and Research
- ORHP Grant Programs
  - Hospital/State Based Grants
  - Community-Based Grants
- Rural Health Resources and Tools





- Role of the Office of Rural Health Policy
  - Voice for Rural within HHS
  - Supports Rural HealthResearch
  - Supports Rural Health
     Grant Programs

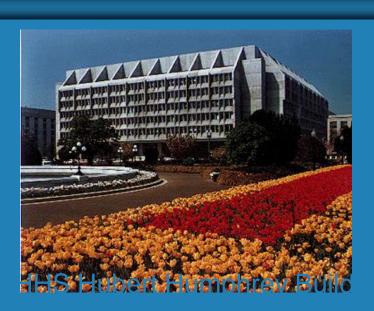




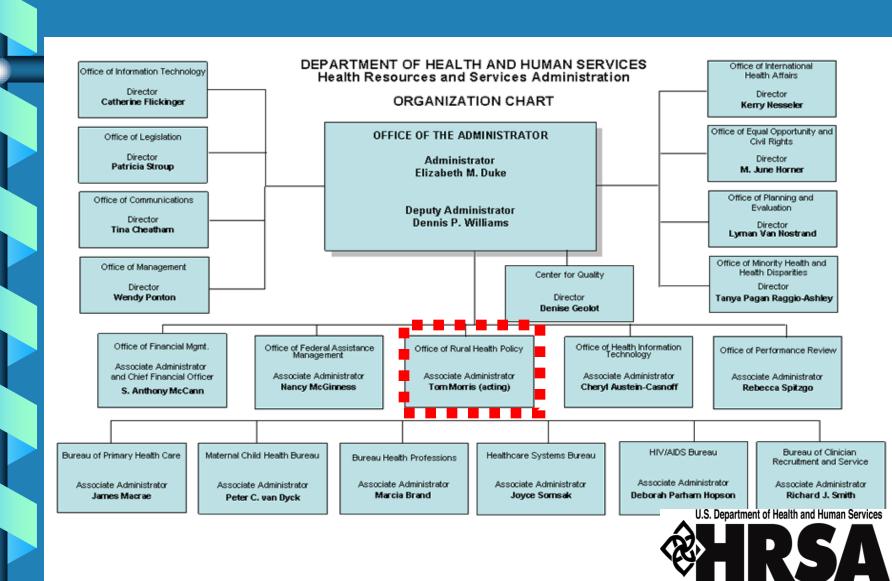
**EXAMPLE 1**S. Department of realth and rullian services

#### HHS Priorities

- Every American Insured
- Insurance for Children in Need
- Value-Driven Health Care
- Information Technology
- Personalized Health Care
- Health Diplomacy
- Prevention
- Louisiana Health Care System
- Preparedness
- Emergency Response
- Ongoing Initiatives







#### HRSA Goals

- Improve Access to Health Care
- Improve Health Outcomes
- Improve the Quality of Health Care
- Eliminate Health Disparities
- Improve the Public Health and Health Care Systems
- Achieve Excellence in Management Practices



- ORHP Priorities for 2008
  - Workforce
  - Quality Improvement
  - Health Information Technology (HIT)





#### ORHP Policy Activities

- Review the major Medicare regulations
- Review Reports to Congress
- Work with the Centers for Medicare and Medicaid Services (CMS) and other parts of HHS to provide a rural context



#### Rural Health Services Research

- Rural Health Research Centers (RHRC)
- Only HHS program solely focused on rural research
- Supports ORHP policy role
- Informs other policy makers
- New Rural Health Research
   Gateway
   http://www.ruralhealthresearch.
   org/
- Rural Health Listserv
   www.ruralhealthresearch.org/listserv/

#### Targeted Research Grant

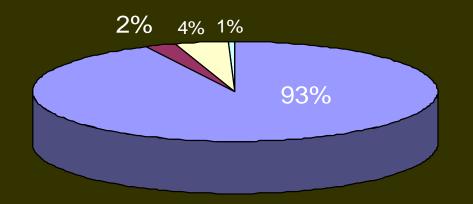
- Up to \$150k/ 18 months
- Applications available Feb 2009



A sampling of recent research products



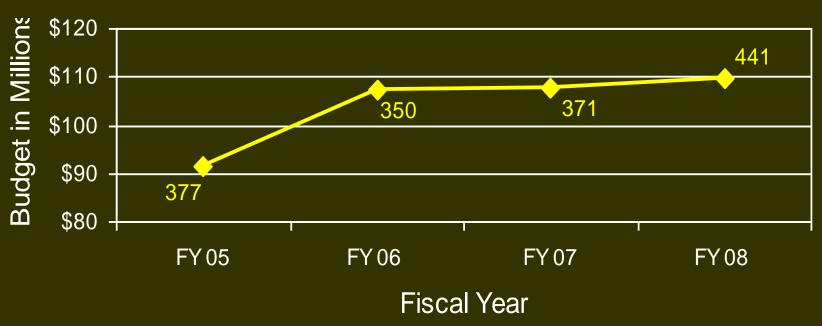
#### **FY 2008 Budget: \$177.9 Million**



- Grant Awards and TA (\$165.4 M)
- Rural Health Research (\$4.4M)
- HRSA Costs (\$7.3 M)
- Other (\$906 K)



#### **Grant Award Trends**





#### ORHP Grants

- Targeted Technical Assistance Workshops
  - Seven states have not received an ORHP Grant in the past 5 years (UT, WY, PA, OK, ID, CO & TN)
  - Grant Workshops will be coordinated through State Offices of Rural Health



- Hospital-State Grants
  - State Offices of Rural Health (SORH)
  - Rural Hospital Flexibility Grant (Flex)
  - Small Rural Hospital Improvement Program (SHIP)
  - Critical Access Hospital HIT Network Grants (CAH-HIT Network)



#### Community-Based Grants

- Rural Health Services Outreach
- Rural Health Network Development
- Rural Network Development Planning
- Delta States Development Network (Delta)
- Rural Quality Improvement
- Radiation, Exposure, Screening and Education Program (RESEP)
- Black Lung Clinic Program (BLCP)
- Delta Health Initiative (DHI)
- Frontier Extended Stay Clinic (FESC)



#### Tools and Resources

- Help for Rural Health Clinics through free quarterly technical assistance conference calls
- Past topics include billing, pandemic flu, HIT, etc.



A Rural Health Clinic in Michigan

http://www.narhc.org/members/orhp\_series.php



#### **The Rural Assistance Center**



http://raconline.org

### One-Stop Shopping

- Funding Info
- ResourceGuides
- Best Practices



The National Rural Recruitment & Retention Network (3R Net) states are not-for-profit organizations helping health professionals find practice opportunities in rural areas throughout the country. Some of the health professions we serve:



- Physicians
- Dentists
- Nurse Practitioners
- Physician Assistants
- Registered Nurses
- Mental Health Professionals
- Other Health Care Professionals

http://www.3rnet.org





- National Rural Health Association
  - Non-profit organization
  - Provides leadership on rural issues
  - www.ruralhealthweb.org



NATIONAL RURAL HEALTH ASSOCIATION

Ensuring Access, Quality and Equity in Rural Health Care



- Tools and Resources
  - Applying for Grants
  - Must go through: www.Grants.gov
  - Register early



http://www.Grants.gov



# Grants.gov

- Established as a Governmental Resource; E-Grants Initiative
  - Part of the President's 2002 Fiscal Year Management
     Agenda to Improve Government Services to the Public
- Concept Originates in the Federal Financial Assistance Management Improvement Act of 1999 (Public Law 106-107)
  - P.L. 106-107 Enacted in November of 1999



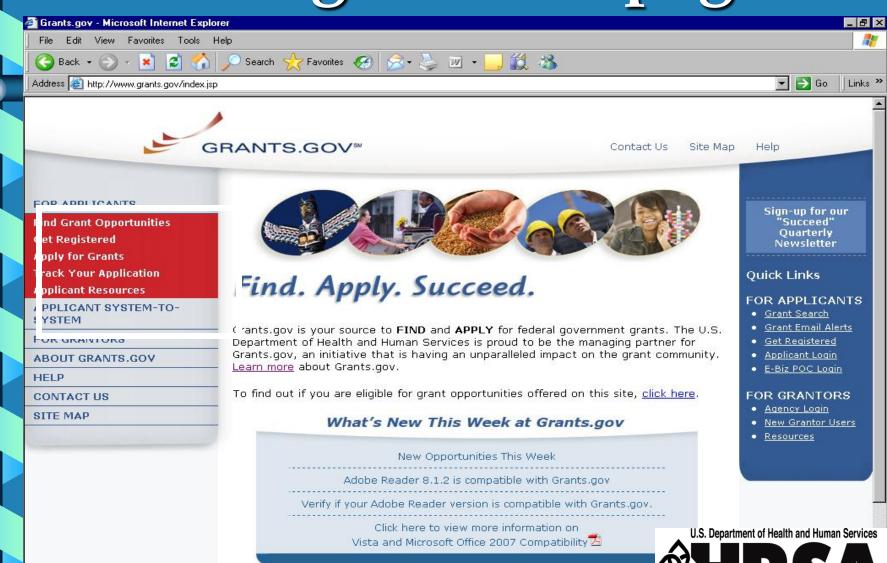
# Grants.gov

Simplifies the grants management process while creating a centralized, online process to Find and Apply for over 1,000 grant programs from the 26 Federal grant making agencies.

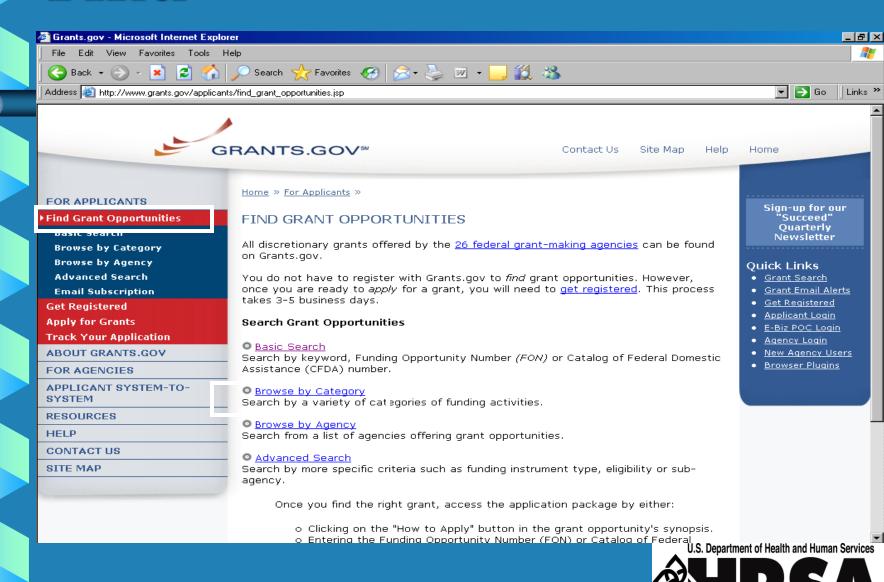
Streamlines the process of awarding over \$400 billion annually to state and local governments, academia, not-for-profits and other organizations



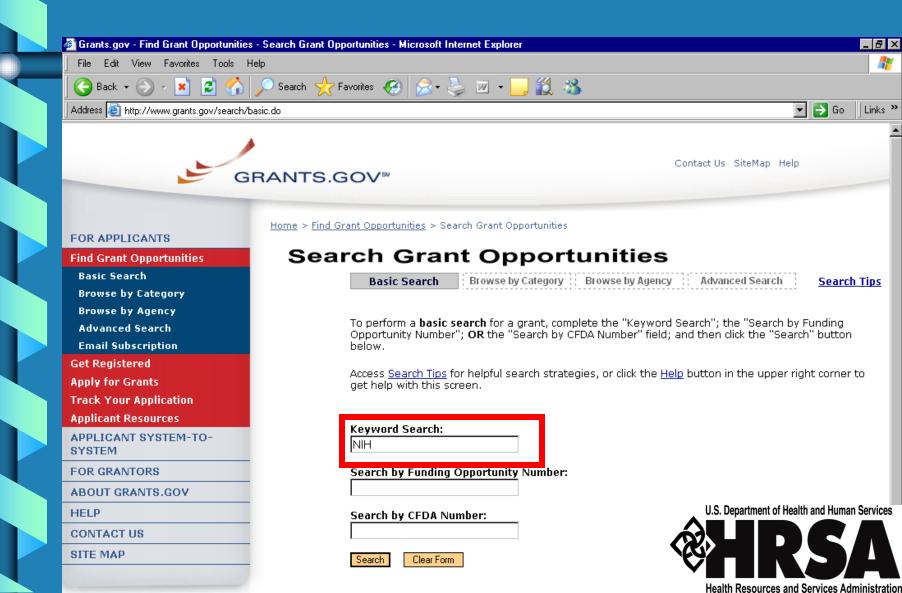
# Grants.gov Homepage



### Find

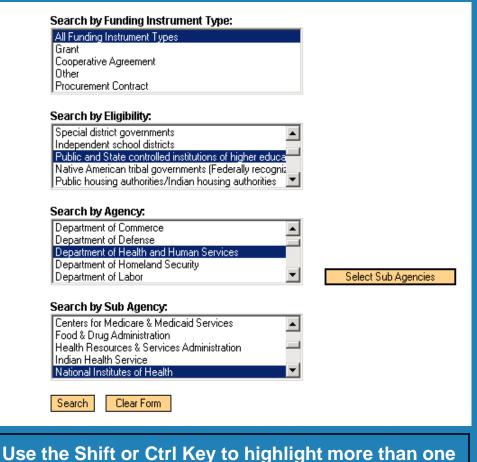


### Find - Basic Search



### Find - Advanced Search

#### Further selection allows you to narrow your search:



option in each box!

By Funding Instrument

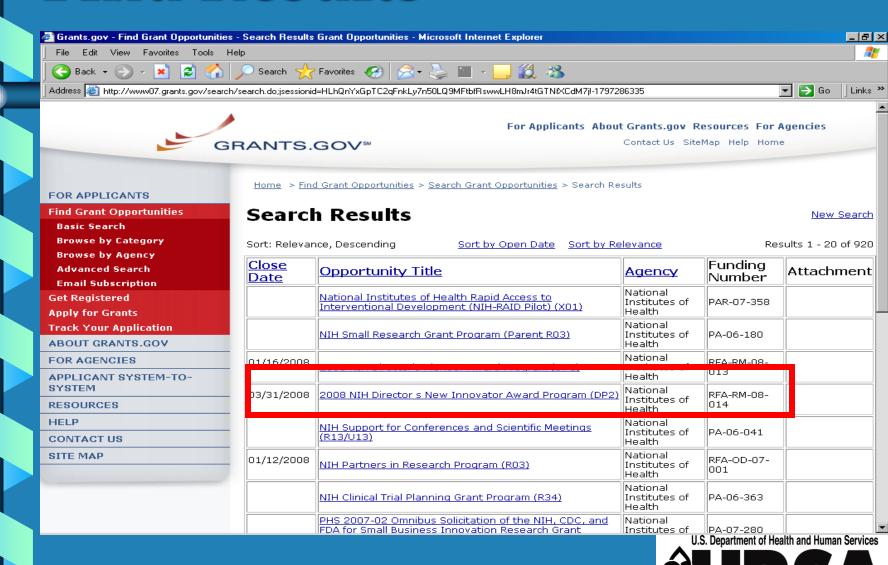
By Eligibility

By Agency

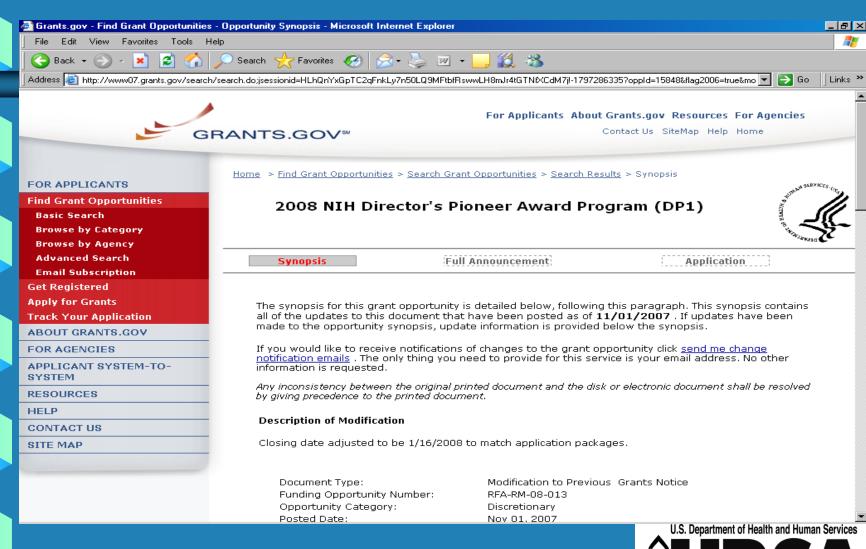
By Sub-Agency



### **Find Results**



# Synopsis

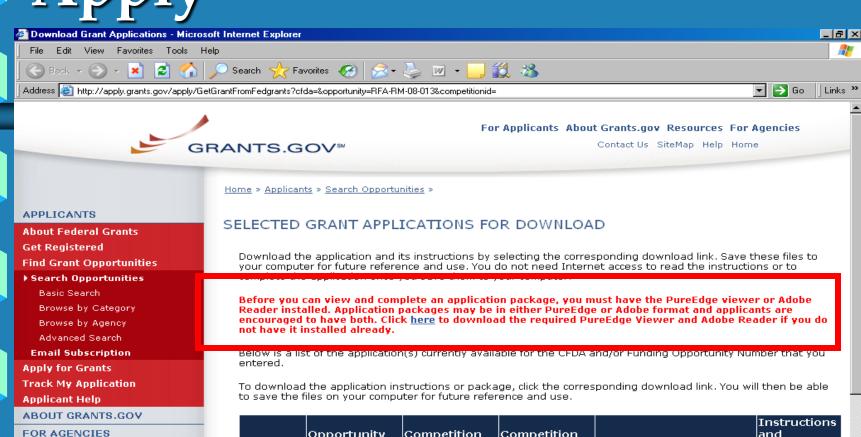


# Apply

RESOURCES

SITE MAP

HELP



	Opportunity Number	Competition ID	Competition Title	Agency	Instructions and Application
93.310	RFA-RM-08-013	01	Behavioral and Social Sciences (Version 2A Forms)	National Institutes of Health	download
93.310	RFA-RM-08-013	02	Chemical Biology (Version 2A Forms)	National Institutes of Health	<u>download</u>
93.310	RFA-RM-08-013	03	Clinical and Translational Research (Version 2A Forms)	National Institutes of Health	download

U.S. Department of Health and Human Services

# Apply



#### DOWNLOAD OPPORTUNITY INSTRUCTIONS AND APPLICATION

You have chosen to download the instructions and application for the following opportunity:

CFDA Number: 93.310: Trans-NIH Research Support

Opportunity Number: RFA-RM-08-013: 2008 NIH Director's Pioneer Award Program (DP1)

Competition ID: 01

Competition Title: Behavioral and Social Sciences (Version 2A Forms)

Agency: National Institutes of Health

Opening Date: 12/16/2007 Closing Date: 01/16/2008

If you would like to be notified of any changes to this opportunity please enter your e-mail address below, and you will be e-mailed in the event this opportunity is changed and republished on Grants.gov before its closing date.

Submit

Download the instructions and application by selecting the download links below. While the instructions or application files may open directly, you may save the files to your computer for future reference and use. You do not need Internet access to read the instructions or the application once you save them to your computer.

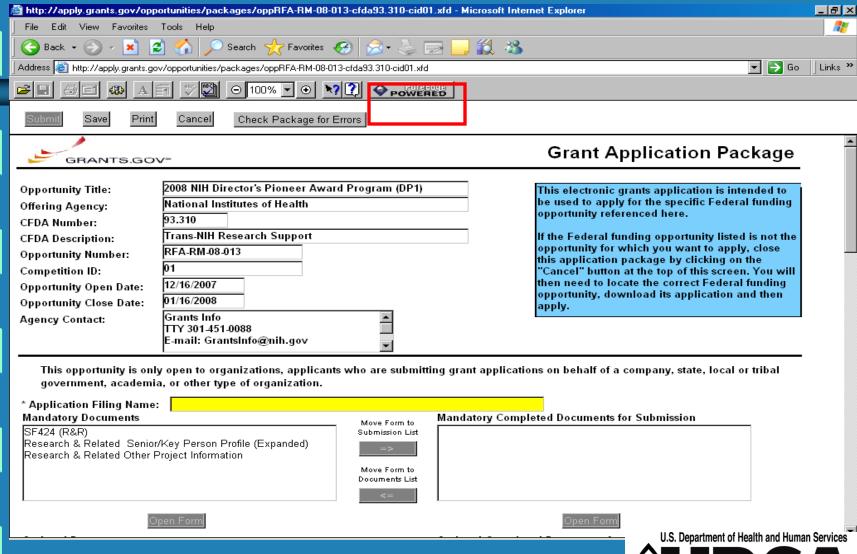
- 1. Download Application Instructions
- 2. Download Application Package

Recommendation: download and save the application instructions and application package to your computer.

U.S. Department of Health and Human Services

Health Resources and Services Administration

# Look of a PureEdge Application



# Register Today!

Registration only required for submitting an application via Grants.gov

Process is two-phased for increased organizational security and efficiency for conducting business with the federal government.

Phase I: Prepare your organization

Phase II: Prepare yourself



# Phase I- Organization

### Registration Checklist

#### Preparing your organization:

- ✓ Verify your organization has received their unique DUNS number.
- ✓ Verify your organization has registered with the Central Contractor Registry (CCR); www.ccr.gov
- ✓ Notify the appropriate internal authorizer, the E-business Point of Contact (E-Biz POC), of your plans to be designated as an Authorized Organization Representative (AOR). The E-Biz POC will need to have the DUNS number and MPIN to access the E-Biz POC portal on Grants.gov.



# Phase II- Authorized Organization

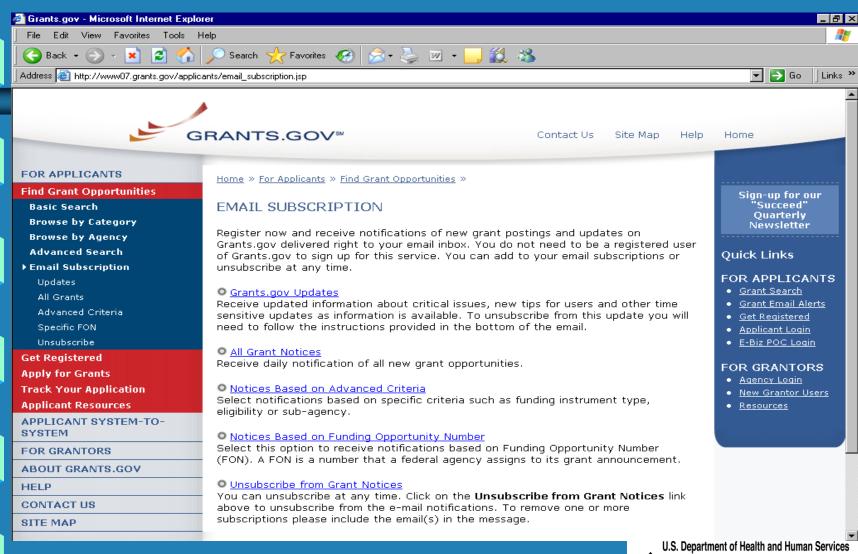
#### Representative (AOR) Registration Checklist

- ✓ Register with the Credential Provider to receive your username and password. Visit https://apply.grants.gov/OrcRegister
- ✓ Log onto and register the username and password at Grants.gov. Visit https://apply.grants.gov/GrantsgovRegister
- ✓ Notify the appropriate internal authorizer, the E-business Point of Contact (E-Biz POC), that you have submitted the AOR request and need approval.

A complete and successful registration may take as few as 1 business day if the organization has a DUNS number, is registered with the CCR and the E-Biz POC responds to the AOR approval email promptly.

U.S. Department of Health and

### E-mail Notifications



U.S. Department of Health and Human Services

# **Important Reminders**

- Register EARLY!!!
  - Applicants only have to register once to submit all grant applications through Grants.gov.
- Thoroughly read the application instructions & don't forget to include forms & attachments!
  - Every application will be accompanied by specific announcement and agency instructions. Follow the instruction carefully. Applicants <u>cannot</u> make corrections to an application once it has been submitted.
- Announcements close in Eastern Time

  The exact announcement closing date and time will be in the synopsis and instructions. Pay very close attention.
- Download the necessary software
   Either PureEdge or Adobe Reader (v. 8.1.2)



# Grants.gov Support

- Grants.gov Contact Center
  - Monday Friday, 7 AM 9 PM ET
  - 1-800-518-4726
  - support@grants.gov



### 2009 Funding Opportunities

- Network Planning Grant
  - One-Year Program
  - Development of formal networks
  - Demonstrate need network will focus on
  - Develop business plan
  - Develop operational plan
  - Apply for 501(c) 3 status
  - Eligibility Requirements



# Network Planning Timeline

- Application Information:
  - Availability: June 30<sup>th</sup>, 2008
  - Due Date: September 15<sup>th</sup>, 2008
  - # of awards: 20
  - Start Date: March 1st, 2009
  - Award Amount: \$85,000

**Program Contact:** 

Eileen Holloran: eholloran@hrsa.gov



## 2009 Funding Opportunities

- Rural Health Services Outreach Grant
  - 3-year program
  - Health care service delivery
  - Demonstrate need
  - Consortium/Community Involvement
  - Services Provides (fairs, screenings, etc.)
  - Eligibility Requirements



#### **Outreach Timeline**

- Application Information:
  - Availability: July 14<sup>th</sup>, 2008
  - Due Date: October 17th, 2008
  - # of approximate awards: 90
  - Start Date: May 1st, 2009
  - Award Amounts: \$150K, \$125K, \$100K

**Program Contact:** 

Nisha Patel, npatel@hrsa.gov



# 2009 Funding Opportunities

- Rural Access to Emergency Devices (AED)
  - Purchase of automated external defibrillators
  - Training on AED
  - Eligibility Requirements



#### **AED Timeline**

- Application Information:
  - Availability: December, 2008
  - Due Date: February, 2009
  - # of awards: approximately 15
  - Start Date: September, 2009
  - Award Amount: \$100,000
     Program Contact:
     Eileen Holloran, eholloran@hrsa.gov







- Become an expert on the grant program that you want to apply for.
- Research the types of projects that have been awarded under the program.
- Involve your community and consortium/network members from the beginning.



## In the Beginning

- Read and Re-Read Program Guide
  - Have at least one (two would be better) other staff member read all the program information (guidance, forms, etc.)
    - You should agree on what needs to be in the application and how to proceed
  - Make certain you understand exactly what, how, when, etc. is required for the application
  - Call the program contact person with <u>any</u>
     questions

#### In the Beginning (continued)

- Create a Team to Work on the Project
  - Name the lead person
    - Someone that has the authority to get things done
    - Set meeting times
- Identify Consortium/Network Members
  - Determine the roles and level of participation of each member.
- Get Commitment from Consortium/Network Members



#### In the Beginning (continued)

- Involve the Community to be Served
  - Town Meetings, focus groups, health fairs, health surveys
  - Include members of the target population
  - Get Community Buy-In
  - Community must be included in the planning, development and implementation of the project



### Planning

- Identify the needs
- Develop the plan to address the needs
- Get letters of Commitment from each consortium/network member EARLY
- Secure letter of non-profit status from the IRS or other acceptable Agency (Public or governmental entities do not need this letter.)

## Paint the Right Picture





### **Story Telling**

- Tell the Story of your Community and it's needs
- Try to fine someone who is organized, writes well and is good at following directions to help with writing the grant.
- After the grant narrative is completed, give it to someone not involved in the project to read
  - If they understand what the needs are, why there are needs, who will be served and how the project will address the needs, the narrative is probably clear

### **Application Content**

- Needs
- Response
- Evaluation
- Impact
- Resources/Capabilities
- Support Requested



# Goal, Objective, Activity

- Goal: Improve patient's ability to manage their diabetes
  - Objective: By the end of the year, 35% of the staff will be trained in basic diabetes management
    - Activity: Find trainers, diabetes management materials, find RN to do

#### **Review Process**

- Division of Independent Review (DIR)
- Panel of reviewers
- Review Criterion
- ORC Process
- Rank Order Listing
- Congressional Liaison Office (CLO)
- Letters/Notice of Grant Award (NGA)

#### We Need You!

- We need reviewers with rural experience the be a part of our Objective Review Committee panels
- ORHP has multiple grant program reviews each year
- You must register to be a reviewer
  - To register please visit:https://grants.hrsa.gov/webReview/
  - Indicate "rural health" as one of your specialties in the background information section
- Let ORHP staff know programs familiar to you

#### Valuable Resources

**RAC**: www.raconline.org

3RNET: www.3rnet.org

Pharmacy: www.www.hrsa.gov/opa/

<u>USDA</u>: www.usda.gov/rus/telecom/comconnect.htm

Nursing: http://bhpr.hrsa.gov/nursing/

NRHA: www.rurahealthweb.org

#### **ORHP Contact Information**

Nisha Patel, MA, CHES Outreach Program Coordinator npatel@hrsa.gov

Lakisha Smith, MPH
Delta States Program Coordinator
lsmith2@hrsa.gov

ORHP Web Site: www.ruralhealth.hrsa.gov 301-443-0835